



The Affiliate Partners program provides a wide range of healthcare and business-related products and services at discounted pricing for The Physician Alliance members. With these special savings, practices get cost-effective and innovative solutions to help reduce business overhead costs and obtain needed products and services.

Highlights of current partner products and services are listed below. Additional information on each Affiliate Partner can be found on [The Physician Alliance website](#) or directly contact the companies.

## Cyber and other insurance

### Huntington Insurance

Not all traditional liability insurance covers cyber actions. Huntington's cyber liability insurance helps physicians reduce their exposure from their access to patient's private information. This insurance coverage protects against risks associated with:

- Internet access
- E-commerce
- Data storage
- Loss/damage involving theft or destruction of data

Discounts may be available for multi-physician practices. Pet insurance coverage is also available along with individual medical plans through Huntington's external partnerships.

**Contact:** Rick Loss, [rick.loss@huntington.com](mailto:rick.loss@huntington.com), (419) 720-7911

## Legal services

### Rickard & Associates

This Michigan-based law office provides legal services and assistance with a myriad of business operations, from general legal counsel to employee issues to compliance and more. Highlights include:

- Healthcare law
- Contract negotiation
- General counsel services
- Estate planning, [view guide](#)

**Contact:** Lori-Ann Rickard, [info@larlegal.com](mailto:info@larlegal.com), (586) 498-0600

## Medical & office supplies

### ODP Business Solutions

ODP Business Solutions (formerly Office Depot) provides The Physician Alliance members with exclusive savings through their discount program. Low pricing has been negotiated on many business categories. Check out TPA member benefits below:

- Up to 55% off office supplies

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#### **ODP Business Solutions (continued)**

- 10% off branded and 20% off private brand ink & toner
- Free shipping on orders of \$20 or more (members receive free shipping when ordering online with an ODP Business Solutions account)
- **Medical supply** ordering includes wound care, surgical supplies and more

**Contact:** Business customer service, [BSDCustomerCare@odpbusiness.com](mailto:BSDCustomerCare@odpbusiness.com), (888) 263-3423

#### **Medical answering service**

##### **AMBS Call Center**

Family owned and operated in Michigan, Ambs offers HIPAA-compliant medical answering services, including a web on-call portal, daytime call management, and customization options. The Physician Alliance members receive exclusive discounts:

- No set-up fee
- An additional 8% discount is applied to all plans and usage
- 1<sup>st</sup> month free
- Set-up fee waived with a 1-year term

**Contact:** Aaron Boatman or Ryan Ambs, [sales@ambscallcenter.com](mailto:sales@ambscallcenter.com), (586) 693-3800

#### **Medical debt collection**

##### **Transworld Systems, Inc.**

A medical debt collection services company providing TPA members with new automated solutions to improve cash flow and reduce slow-pay concerns. Highlights include:

- Profit recovery, insurance resolutions
- Transworld phone collections

**Contact:** Michael Glass, click on link: [michaelglasstsi.com](http://michaelglasstsi.com), (248) 914-0346

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### **Medical waste and secured document removal**

#### **Superior Medical Waste Disposal**

Superior Medical Waste Disposal specializes in the safe and compliant handling of regulated healthcare waste. This metro Detroit-based company offers all-inclusive healthcare compliance services and comprehensive solutions for healthcare facilities. Services include:

- Sharps & biohazard disposal
- Pharmaceutical disposal
- Secure document shredding
- OSHA training and compliance auditing

TPA members receive complimentary contract reviews and 30% savings on medical waste removal, document shredding, recycling, and more!

**Contact:** [Gerald Belanger, gerald@superiorwastedisposal.com](#) (734) 656-8843

### **Vaccine purchasing program**

#### **Atlantic Health Partners (AHP)**

The largest vaccine purchasing program in the nation provides best pricing on vaccines from major manufacturers. AHP also offers a comprehensive flu program that includes all flu products. TPA member benefits include:

- No cost to join
- Easy enrollment
- Same vaccine pricing no matter practice size or specialty
- Annual rebate on all vaccine purchases made through this partner

**Contact:** [Kimberly Thompson, kthompson@atlanticealthpartners.com](#), (800) 741-2044