



The Affiliate Partners program provides cost-effective, innovative solutions to help The Physician Alliance members reduce business overhead costs and obtain needed products and services. Highlights of current partner products and services are listed below. Visit [The Physician Alliance website](#) or directly contact the companies for more details.

## CYBER & OTHER INSURANCE

### Huntington Insurance

Not all traditional liability insurance covers cyber actions. Huntington's cyber liability insurance helps physicians reduce their exposure from their access to patient's private information. This insurance coverage protects against risks associated with:

- Internet access
- E-commerce
- Data storage
- Loss/damage involving theft or destruction of data

Discounts may be available for multi-physician practices. Pet insurance coverage is also available, along with individual medical plans through Huntington's external partnerships.

**Contact:** Rick Loss, [rick.loss@huntington.com](mailto:rick.loss@huntington.com), (419) 720-7911

## LEGAL SERVICES

### Rickard & Associates

This Michigan-based law office provides legal services and assistance with a myriad of business operations, from general legal counsel to employee issues to compliance and more. Highlights include:

- Healthcare law
- Contract negotiation
- General counsel services
- Estate planning, [view guide](#)

**Contact:** Lori-Ann Rickard, [info@larlegal.com](mailto:info@larlegal.com), (586) 498-0600

## MEDICAL & OFFICE SUPPLIES

### ODP Business Solutions

ODP Business Solutions (formerly Office Depot) provides The Physician Alliance members with exclusive savings through their discount program. Low pricing has been negotiated on many business categories. Check out TPA member benefits below:

- Up to 55% off office supplies
- Free shipping on orders of \$20 and up (members get free shipping on online orders with ODP Business account)
- [Medical supply](#) ordering includes wound care, surgical supplies and more

**Contact:** Customer service, [BSDCustomerCare@odpbusiness.com](mailto:BSDCustomerCare@odpbusiness.com), (888) 263-3423



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## MEDICAL ANSWERING SERVICES

### AMBS Call Center

Family owned and operated in Michigan, Ambs offers HIPAA-compliant medical answering services, including a web on-call portal, daytime call management, and customization options. The Physician Alliance members receive exclusive discounts:

- No set-up fee
- An additional 8% discount is applied to all plans and usage
- 1<sup>st</sup> month free
- Set-up fee waived with a 1-year term

**Contact:** Aaron Boatin or Ryan Ambs, [sales@ambscallcenter.com](mailto:sales@ambscallcenter.com), (586) 693-3800

## MEDICAL DEBT COLLECTION

### Transworld Systems, Inc.

A medical debt collection services company providing TPA members with new automated solutions to improve cash flow and reduce slow-pay concerns. Highlights include:

- Profit recovery, insurance resolutions
- Transworld phone collections

**Contact:** Michael Glass, click on link: [michaelglasstsi.com](http://michaelglasstsi.com), (248) 914-0346

## MEDICAL WASTE & SECURE DOCUMENT REMOVAL

### Superior Medical Waste Disposal

Superior Medical Waste Disposal specializes in the safe and compliant handling of regulated healthcare waste. This metro Detroit-based company offers all-inclusive healthcare compliance services and comprehensive solutions for healthcare facilities. Services include:

- Sharps & biohazard disposal
- Pharmaceutical disposal
- Secure document shredding
- OSHA training and compliance auditing

TPA members receive complimentary contract reviews and 30% savings on medical waste removal, document shredding, recycling, and more.

**Contact:** Gerald Belanger, [gerald@superiorwastedisposal.com](mailto:gerald@superiorwastedisposal.com), (734) 656-8843

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## PHYSICIAN MORTGAGE SERVICES

### Fifth Third Bank

A premier mortgage program for physicians and residents looking to buy or refinance a home. These special programs are designed to meet doctors' home financing needs!

- Eligible customers may borrow up to \$1 million (with no down payment required).
- No private mortgage Insurance (PMI) required.
- Fixed and adjustable-rate mortgage (ARM)<sup>2</sup> loans available.
- Refinancing options available.

TPA members **receive a \$250 lender credit** (towards lender fees) on a physician mortgage loan. The \$250 credit can be used towards any closing costs. Fifth Third offers an additional .25% off the loan amount lender credit if a client opens 5/3 account and has the mortgage payment deducted from that account. No minimum deposit required for this option.

**Contact:** **Sandi Frith**, [Sandi.Frith@53.com](mailto:Sandi.Frith@53.com), cell: (586) 871-8002 or direct: (586) 749-8355  
(NMLS ID 564023)

## VACCINE PURCHASING PROGRAM

### Atlantic Health Partners (AHP)

The largest vaccine purchasing program in the nation provides best pricing on vaccines from major manufacturers. AHP also offers a comprehensive flu program that includes all flu products. TPA member benefits include:

- No cost to join
- Easy enrollment
- Same vaccine pricing no matter practice size or specialty
- Annual rebate on all vaccine purchases made through this partner

**Contact:** **Kimberly Thompson**, [kthompson@atlanticealthpartners.com](mailto:kthompson@atlanticealthpartners.com), (800) 741-2044